

the Rocky Press



SECURING YOUR FUTURE THROUGH EDUCATION

There is a Zoom meeting on Tuesday, January 5th.

Meetings begin at 7:00pm.

Intermountain Lock & Security
999 Jason Street
Denver, CO 80223

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December 2020

The President's Message

Here we are at the end of the year 2020. What a trying year! If anything, this year has taught us to take care of each other. The covid-19 virus has devastated our culture and jobs. Our children are home from school. We all had to learn how to work Zoom and Google Meets to do our work and schooling at home. I am immensely Proud to have worked with the RMLA. What a great organization that was able to come together and make the Zoom meetings work. I just hope that in 2021 the Medical community gets a vaccine to all of us, that we can get past this year and go back to a somewhat normal existence.

We have lowered the membership dues to \$25 and the Associate members to \$50 this year to help lessen the burden we have all felt through less business and higher costs in the year 2020. I also want to propose that any member that comes to a Zoom meeting for the first time will get something in the mail from the RMLA. Maybe a jacket, a hat, or tool, so read our newsletter or Dave Green's email for Zoom meetings invites.

I hope everybody has a great Holiday season, hopefully with family and friends, distanced and safe. There will be no meetings in December but that does not mean we cannot connect with phone calls, emails, and texts. I have made several friends within our RMLA organization and all of you need to reach out to ask questions on jobs you need help with or just to be friends. My goal is to make sure everybody can concentrate on their family and friends this month.

Have a Merry Christmas and Happy New Year!

Bill Rosell
President

Top News from the Board

- Our November 3rd, 2020, membership meeting included a guest from Plymouth, Massachusetts, named Bill Ciberay. Bill operates Zileza Consulting LLC. It is a sales consultant company that can help most any business improve how it operates and thus improve the bottom line. Bill shared some of his current strategies on how to pivot during the pandemic and also how to manage relationships with customers, vendors and more. Bill is top notch in his field and can surely help you through this difficult time we are in.
- We hope that our members have managed to stay well during the pandemic. Please let us know if anyone is dealing with Covid 19 and especially if they've been hospitalized. We'd like to let them know we're thinking about them.
- There will be no membership meeting in December 2020. We will gather again via Zoom on January 5th, 2021. We hope to see you there.
- Keep in mind that we are in need of Board members for 2021. We would love to have some of our newer members get on board and share some of the advancing tech subjects that are becoming the mainstay of the industry.
- Merry Christmas everyone from the entire Board. We look forward to seeing you or hearing from you early in the New Year! Stay well and thank you for your membership. Sincerely, the Board

Business Meetings:
January, April, July, and October

Educational Meetings:
February, May, June, August, September, and November

Induction Meeting:
March

Christmas Party:
December

Got some "Sunshine" for the Rockey Press?
Please send the editor an email at rmlapress@gmail.com by the 20th of the month.

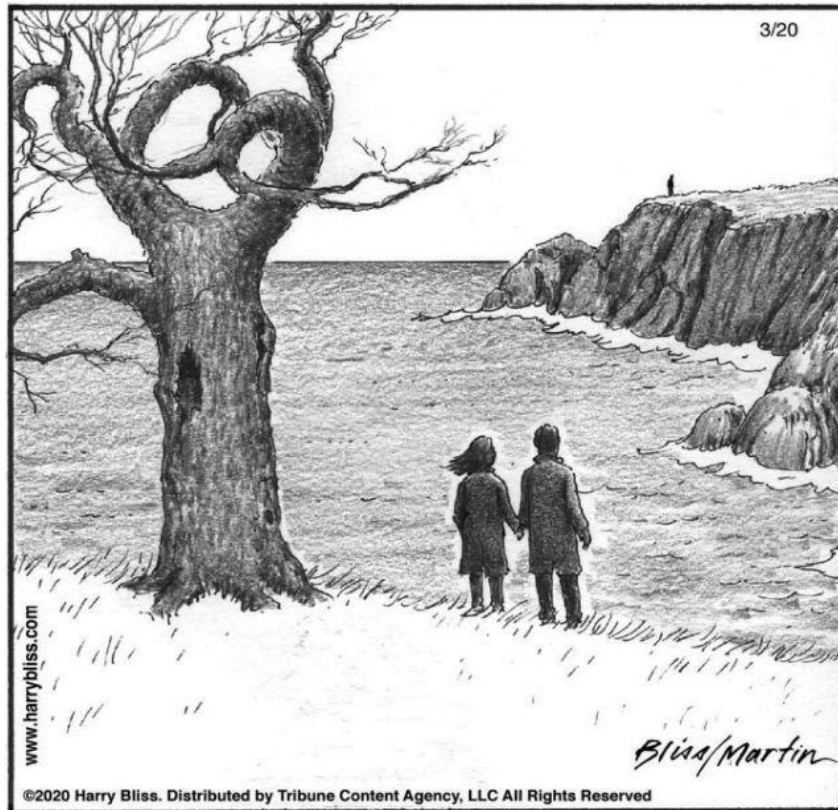
"Sunshine" news can be about health, a compliment, a community honor, etc.

Birthdays

James Martin, 12/3
David Ayers, 12/31
David Green, 12/31

A belated birthday to Wes Sugden, 11/1





"Too crowded. Let's go."



"Has that one guy we've been sending all the spam to responded yet?"

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Associate Members (Listed alphabetically)

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Associate Members, please use our ad space to promote your sales for the months ahead. You have a free year of advertising to tell about your education classes and product specials. Let us help you move inventory!

USE YOUR 2ND AMENDMENT RIGHTS

NRA Basic Pistol Instructor
Basic Pistol certificate for
Colorado Concealed Carry Permit
Regularly \$100.00 RMLA members—\$75.00

For Classes Location, Dates, and Times and to RSVP
Contact RMLA Member: John Duran
Phone # 720/663-7674
E-mail: john@rockymountainsecuritygroup.com.

For Sale!
A custom large two-door B-rate Blue Dot safe. It would work well for a dispensary.
Weights approximately 1800 pounds.
Outside dimensions are 72" tall, 48" wide, 27" deep +1 ½" handle.
Inside dimensions are 71" tall, 23 ½" wide, 23" deep per side.
Drop compartment is 13" tall, 23" wide, and 14 ½" deep.
Securam electric locks.
October special price is \$1750 or make an offer.
Contact John Todd at 303-730-8525 for more information or if interested.



**Meet the Rocky Mountain Locksmiths' Association
The Officers**

President

William "Bill" Rosell
303-255-2211

Sergeant at Arms

Josh Regan

Treasurer

Kent A. Smith, CML
Premier Security
303-347-8770

Vice President

John Todd
Guardian Angel
Lock & Safe
303-730-8525

Director

Barry Meyer
ALSI, Inc
303-550-5625

Past President/Director

John L. Brown, Sr.
Busy Bee Lock and Key
303-877-7959

Secretary

Dave Green
Integrity Lock & Key
303-423-3230

Classified Ad Rates**10 Lines Maximum**

Members FREE
Non-members \$7.50

¼ page	\$25.00 per month
½ page	\$30.00 per month
Full page	\$50.00 per month
Second ad	50% off per month
Third ad	75% off per month

- Associate Members may run one full page ad, or the equivalent, per year FREE of charge.
- Educational ads or announcements are FREE of charge.
- Publication deadline is the 20th of the month prior to print.

Please direct all ads, announcements, corrections, and address changes to:

rmlapress@gmail.com

Your Opinion Counts!

The Executive Board wants to do everything possible to make the RMLA a valuable tool for you. To do this, we need to know what you would like to see at education meetings or in *The Rockey Press*. Please take time to express your ideas and comments to us in writing, by phone, or in person.

Rocky Mountain Locksmiths' Association Code of Ethics

It is the duty of each member to perpetuate and advance the dignity of locksmiths and locksmith trade through the fairest possible dealings with all person, be they fellow locksmiths, clients, or other persons.

Disclaimer

The Rockey Press is the official publication of the Rocky Mountain Locksmiths' Association. Other locksmith organizations may use or copy *The Rockey Press* (except text taken from other copyrighted publications) without prior consent, provided it is used to better the Locksmith Industry and proper credit is given. We reserve the right to edit articles for clarity and space, and all contributions remain the property of The Rocky Mountain Locksmiths' Association.

Membership Round-Up

Whom will you sponsor this year as a member for the RMLA? Do you know a locksmith that is not a member, but should be or would like to be? Ask them to join the Rocky Mountain Locksmiths' Association. After all, we look forward to having other distinguished locksmiths among our ranks. We can all learn from those around us and new faces may mean new ideas.

Committees

Not all committees are listed. For more information on RMLA committees, see the RMLA Membership Manual.

*Chairperson

+Non-member Volunteer

>Appointed for Vacancy

Public Relations

*Open

Nominating

(2) Directors

Sunshine

Alicia Cox

rmlapress@gmail.com

Education

*David Ayers, CRL 303-466-1841

Chuck Haas, CML

John Todd, CML, CMST

Finance Filter Committee

Kent Smith, CML

Librarian

Open

Membership

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Christmas Party

Open

Webmaster

John Brown, Jr.

Finance

Kent A. Smith, CML 303-347-8770

Harmon Scholarship

Kent Smith, CML

Van Contest

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Audit

Open

Historical

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John Todd, CML, CMST

Parliamentary

Open

Reception/Induction/Awards

Open

Newsletter

+Alicia Cox

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the Rockey Press

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